UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported) February 17, 2022

Walmart Inc.

(Exact name of registrant as specified in its charter)

<u>DE</u> (State or other jurisdiction of incorporation or organization) 001-06991

(Commission File Number)

71-0415188

(I.R.S. Employer Identification No.)

702 S.W. 8th Street
Bentonville, AR 72716-0215
(Address of Principal Executive Offices) (Zip code)

Registrant's telephone number, including area code (479) 273-4000

Check the appropriate box below if the Form 8-K filing	g is intended to simultaneously sa	atisfy the filing obligation	ation of the registrant under an	of the following provisions:

- □ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.10 per share	WMT	NYSE
1.900% Notes Due 2022	WMT22	NYSE
2.550% Notes Due 2026	WMT26	NYSE

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company □

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 2.02. Results of Operations and Financial Condition.

In accordance with Item 2.02 of Form 8-K of the Securities and Exchange Commission (the "SEC"), Walmart Inc., a Delaware corporation (the "Company"), is furnishing to the SEC a press release that the Company will issue on February 17, 2022 (the "Press Release") and a financial presentation that will be first posted by the Company on the Company's website at http://stock.walmart.com on February 17, 2022 (the "Financial Presentation"). The Press Release and the Financial Presentation will disclose information regarding the Company's results of operations for the three months and fiscal year ended January 31, 2022, and the Company's financial condition as of January 31, 2022.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 2.02 of this Current Report on Form 8-K, including Exhibits 99.1 and 99.2 hereto, which are furnished herewith pursuant to and relate to this Item 2.02, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise be subject to the liabilities of Section 18 of the Exchange Act. The information in this Item 2.02 of this Current Report on Form 8-K and Exhibits 99.1 and 99.2 hereto shall not be incorporated by reference into any filing or other document filed by the Company with the SEC pursuant to the Securities Act of 1933, as amended, the rules and regulations of the SEC thereunder, the Exchange Act, or the rules and regulations of the SEC thereunder except as shall be expressly set forth by specific reference in such filing or document.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

The following documents are furnished as exhibits to this Current Report on Form 8-K:

99.1 Press Release

99.2 Financial Presentation

Exhibit 104 Cover Page Interactive Data File (formatted as Inline XBRL).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 17, 2022

WALMART INC.

/s/ M. Brett Biggs By:

Name: M. Brett Biggs
Title: Executive Vice President and Chief Financial Officer



Walmart Inc. net sales exceed \$150 billion in Q4
Walmart U.S. net sales exceed \$105 billion in Q4; comp sales¹ grew 5.6%
Q4 FY22 GAAP EPS of \$1.28; Adjusted EPS² of \$1.53

Company guides FY23 in-line with growth algorithm outlined last February
Planned share repurchases of at least \$10 billion in FY23

our business.

Doug McMillon

President and CEO, Walmart

"We had another strong quarter to finish off a strong year. We have momentum in our business in all three segments. We're

being aggressive with our plans and executing on the strategy. It's exciting to see how the teams are simultaneously navigating today's challenges and reshaping

Fourth-quarter highlights

- Company delivers strong holiday results globally. Total revenue was \$152.9 billion, up 0.5%, negatively affected by \$10.2 billion due to divestitures
- Strong sales in Walmart U.S. with market share gains in grocery. eCommerce sales grew 1% and 70% on a two-year stack.
- Competitive pricing remains in focus globally. Consolidated gross profit rate up 10 bps; 54 bps in Walmart U.S.
- Sam's Club comp sales¹ increased 10.4%, and 21.2% on a two-year stack. Membership income increased 9.1%.
- Walmart International net sales were \$27.0 billion, a decrease of \$7.9 billion, or 22.6%, negatively affected by \$10.1 billion due to divestitures. China, Mexico and Flipkart delivered strong growth.
- Navigated higher supply chain costs and pandemic-related challenges well, while executing strategic initiatives. Consolidated operating expenses as a percentage of net sales was relatively flat.
- Consolidated operating income was \$5.9 billion, an increase of 7.3%. Adjusted operating income² increased 5.9%. Both were negatively affected by about 60 basis points due to divestitures.
- Company prioritizes in-stock levels. Inventory up 26% globally; 28% in the U.S., affected by higher cost of goods, mix, and higher in-transit shipments.

Full-year highlights

- Total revenue was \$572.8 billion, up 2.4%, negatively affected by \$32.7 billion related to divestitures. Excluding currency², total revenue would have increased 1.6% to \$568.2 billion.
- Walmart U.S. comp sales¹ increased 6.4% and 15.0% on a two-year stack.
- Walmart U.S. eCommerce sales grew 11.0% and 90% on a two-year stack.
- Robust growth in marketplace and fulfillment services in the U.S., Mexico and India. Added approximately 20,000 new sellers to the U.S. marketplace.
- Global advertising business³ reached \$2.1 billion as the company's flywheel accelerates. In the U.S., active advertisers using Walmart Connect increased 136%.
- Sam's Club comp sales¹ increased 9.8% and 21.6% on a two-year stack. Membership income increased 11.3%.
- 🔀 Walmart International net sales decreased 16.8%, negatively affected by approximately \$32.6 billion related to divestitures.
- The company generated \$24.2 billion in operating cash flow and returned \$15.9 billion to shareholders through dividends and share repurchases.
- GAAP EPS of \$4.87; Adjusted EPS² of \$6.46.
- Repurchased \$9.8 billion in shares for the fiscal year, representing around 50% of the \$20 billion authorization announced last year.

¹ Comp sales for the 13-week and 52-week periods ended January 28, 2022 compared to the 13-week and 52-week periods ended January 29, 2021, and excludes fuel. See Supplemental Financial Information for additional information.

² See additional information at the end of this release regarding non-GAAP financial measures.

³ Our global advertising business includes \$1.6 billion recorded in net sales, and \$0.5 billion recorded as a reduction to cost of sales, depending on the nature of the advertising arrangement.

Key results

(Amounts in billions, except as noted. Dollar and percentage changes may not recalculate due to rounding.)

Walmart 🔆	Q4 FY22	Q4 FY21	Change	FY22	FY21	Change
Revenue	\$152.9	\$152.1	\$0.8 0.5%	\$572.8	\$559.2	\$13.6 2.4%
Revenue (constant currency) ¹	\$153.0	\$152.1	\$0.9 0.6%	\$568.2	\$559.2	\$9.0 1.6%
Operating income	\$5.9	\$5.5	\$0.4 7.3%	\$25.9	\$22.5	\$3.4 15.1%
Operating income (constant currency) ¹ Adjusted operating income (constant	\$5.9	\$5.5	\$0.4 7.6%	\$25.7	\$22.5	\$3.1 13.9%
currency) ¹	\$6.0	\$5.7	\$0.3 6.2%	\$25.8	\$23.2	\$2.6 11.2%
Error Cook Flow1 FV22 & Change Beturns to Shareholders FV22 W Ch						

Free Cash Flow ¹	FY22	\$ Change	Returns to Shareholders	FY22	% Change
Operating cash flow	\$24.2	-\$11.9	Dividends	\$6.2	0.6%
Capital expenditures	\$13.1	\$2.8	Share repurchases ²	\$9.8	272.8%
Free cash flow ¹	\$11.1	-\$14.7	Total	\$15.9	82.3%

Fiscal 2023 full year guidance
The following guidance reflects the company's expectations for fiscal year 2023 and is provided on a non-GAAP basis as the Company cannot predict certain elements which are included in reported GAAP results, including the impact of foreign exchange translation and the changes in fair value of the Company's equity investments. Growth rates reflect an adjusted basis for prior year results. The company's guidance assumes some degree of relief from costs associated with COVID-19 and disruptions in the supply chain as the year progresses, and that the U.S. consumer remains in a generally favorable economic position throughout the year.

Metric	FY23 Guidance
Consolidated net sales	Increase about 3% in constant currency • Excluding divestitures³, increase about 4%
Comp sales growth	Walmart U.S., slightly above 3%, ex. fuel
Consolidated operating income	Increase about 3% in constant currency • Excluding divestitures³, increase at a rate higher than net sales
Effective tax rate	25% to 26%
EPS growth	Increase mid single-digits • Excluding divestitures³, increase 5% to 6%
Capital expenditures	Upper end of 2.5% to 3% of net sales with a focus on supply chain, automation, customer-facing initiatives and technology

¹ See additional information at the end of this release regarding non-GAAP financial measures.

² \$10.6 billion remaining of \$20 billion authorization approved in February 2021. The company repurchased approximately 70 million shares in fiscal 2022.

³ We completed the sale of our operations in the U.K. and Japan in the first quarter of fiscal 2022.

Segment results

(Amounts in billions, except as noted. Dollar and percentage changes may not recalculate due to rounding.)

Walmart Save money. Live better. U.S.	Q4 FY22	Q4 FY21	Cha	ange	FY22	FY21	Cha	ange
Net sales	\$105.3	\$99.6	\$5.7	5.7%	\$393.2	\$370.0	\$23.3	6.3%
Comp sales (ex. fuel) ²	5.6%	8.6%	NP	NP	6.4%	8.6%	NP	NP
Transactions	3.1%	-10.9%	NP	NP	NP	NP	NP	NP
Average ticket	2.4%	21.9%	NP	NP	NP	NP	NP	NP
eCommerce contribution	~(80) bps	~620 bps	NP	NP	NP	NP	NP	NP
Operating income	\$5.2	\$5.2	\$ —	0.3%	\$21.6	\$19.1	\$2.5	12.9%
Adjusted operating income ¹	\$5.2	\$5.2	\$—	0.3%	\$21.6	\$19.5	\$2.1	10.7%

Walmart :	Q4 FY22	Q4 FY21	Change	FY22	FY21	Change
Net sales	\$27.0	\$34.9	-\$7.9 -22.6%	\$101.0	\$121.4	-\$20.4 -16.8%
Net sales (constant currency) ¹	\$27.2	\$34.9	-\$7.7 -22.1%	\$96.5	\$121.4	-\$24.9 -20.5%
Operating income	\$0.8	\$1.0	-\$0.1 -13.7%	\$3.8	\$3.7	\$0.1 2.7%
Operating income (constant currency) ¹	\$0.8	\$1.0	-\$0.1 -12.0%	\$3.5	\$3.7	-\$0.2 -4.6%
Adjusted operating income (constant currency) ¹	\$1.0	\$1.0	\$— -0.6%	\$3.6	\$3.7	\$-0.1 -3.6%

sam's club 🔷		Q4 FY22	Q4 FY21	Change		FY22	FY21	Cha	Change	
Net sale	es	\$19.2	\$16.5	\$2.7	16.5%	\$73.6	\$63.9	\$9.6	15.1%	
	ales (ex. fuel) ²	10.4%	10.8%	NP	NP	9.8%	11.8%	NP	NP	
> <	Transactions	7.0%	8.4%	NP	NP	NP	NP	NP	NP	
> <	Average ticket	3.2%	2.2%	NP	NP	NP	NP	NP	NP	
>¦<	eCommerce contribution	~100 bps	~280 bps	NP	NP	NP	NP	NP	NP	
Operation	Operating income		\$0.4	\$0.2	41.1%	\$2.3	\$1.9	\$0.4	18.5%	

¹ See additional information at the end of this release regarding non-GAAP financial measures.

About Walmart

Walmart Inc. (NYSE: WMT) helps people around the world save money and live better - anytime and anywhere - in retail stores, online, and through their mobile devices. Each week, approximately 230 million customers and members visit approximately 10,500 stores and clubs under 46 banners in 24 countries and eCommerce websites. With fiscal year 2022 revenue of \$573 billion, Walmart employs 2.3 million associates worldwide. Walmart continues to be a leader in sustainability, corporate philanthropy and employment opportunity. Additional information about Walmart can be found by visiting https://corporate.walmart.com, on Facebook at https://facebook.com/walmart and on Twitter at https://twitter.com/walmart.

Investor Relations contact Dan Binder, CFA (479) 258-7172 Media Relations contact Randy Hargrove (800) 331-0085

² Comp sales for the 13-week and 52-week periods ended January 28, 2022 compared to the 13-week and 52-week periods ended January 29, 2021, and excludes fuel. See Supplemental Financial Information for additional information.

NP - Not provided

Forward-Looking Statements

This release and related management commentary contains statements or may include or may incorporate by reference Walmart management's guidance regarding earnings per share growth, consolidated net sales, consolidated operating income, capital expenditures, share repurchases, Walmart's effective tax rate for the fiscal year ending January 31, 2023, and comparable sales growth. Walmart believes such statements may be deemed to be "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Act") and are intended to enjoy the protection of the safe harbor for forward-looking statements provided by the Act as well as protections afforded by other federal securities laws. Assumptions on which such forward-looking statements are based are also forward-looking statements. Such forward-looking statements are based are also forward-looking statements. looking statements are not statements of historical facts, but instead express our estimates or expectations for our consolidated, or one of our segment's or business', economic performance or results of operations for future periods or as of future dates or events or developments that may occur in the future or discuss our plans, objectives or goals. Our actual results may differ materially from those expressed in or implied by any of these forward-looking statements as a result of changes in circumstances, assumptions not being realized or other risks, uncertainties and factors including: the impact of the COVID-19 pandemic on our business and the global economy; economic, capital markets and business conditions: trends and events around the world and in the markets in which we operate; currency exchange rate fluctuations, changes in market interest rates and market levels of wages; changes in the size of various markets, including eCommerce markets; unemployment levels; inflation or deflation, generally and in particular product categories; consumer confidence, disposable income, credit availability, spending levels, shopping patterns, debt levels and demand for certain merchandise; the effectiveness of the implementation and operation of our strategies, plans, programs and initiatives; unexpected changes in our objectives and plans; the impact of acquisitions, investments, divestitures, and other strategic decisions; our ability to successfully integrate acquired businesses; changes in the trading prices of certain equity investments we hold; initiatives of competitors, competitors' entry into and expansion in our markets, and competitive pressures; customer traffic and average transactions in our stores and clubs and on our eCommerce websites; the mix of merchandise we sell, the cost of goods we sell and the shrinkage we experience; our gross profit margins; the financial performance of Walmart and each of its segments, including the amounts of our cash flow during various periods; the amount of our net sales and operating expenses denominated in the U.S. dollar and various foreign currencies; commodity prices and the price of gasoline and diesel fuel; supply chain disruptions and disruptions in seasonal buying patterns; the availability of goods from suppliers and the cost of goods acquired from suppliers; our ability to respond to changing trends in consumer shopping habits; consumer acceptance of and response to our stores, clubs, eCommerce platforms, programs, merchandise offerings and delivery methods; cyber security events affecting us and related costs and impact to the business; developments in, outcomes of, and costs incurred in legal or regulatory proceedings to which we are a party or are subject, and the liabilities, obligations and expenses, if any, that we may incur in connection therewith; casualty and accident-related costs and insurance costs; the turnover in our workforce and labor costs, including healthcare and other benefit costs; our effective tax rate and the factors affecting our effective tax rate, including assessments of certain tax contingencies, valuation allowances, changes in law, administrative audit outcomes, impact of discrete items and the mix of earnings between the U.S. and Walmart's international operations; changes in existing tax. labor and other laws and regulations and changes in tax rates including the enactment of laws and the adoption and interpretation of administrative rules and regulations; the imposition of new taxes on imports, new tariffs and changes in existing tariff rates; the imposition of new trade restrictions and changes in existing trade restrictions; adoption or creation of new, and modification of existing, governmental policies, programs, initiatives and actions in the markets in which Walmart operates and elsewhere and actions with respect to such policies, programs and initiatives; changes in accounting estimates or judgments; the level of public assistance payments; natural disasters, changes in climate, geopolitical events, global health epidemics or pandemics and catastrophic events; and changes in generally accepted accounting principles in the United States.

Our most recent annual report on Form 10-K and subsequent quarterly reports on Form 10-Q filed with the SEC discuss other risks and factors that could cause actual results to differ materially from those expressed or implied by any forward-looking statement in the release and related management commentary. We urge you to consider all of the risks, uncertainties and factors identified above or discussed in such reports carefully in evaluating the forward-looking statements in this release. Walmart cannot assure you that the results reflected in or implied by any forward-looking statement will be realized or, even if substantially realized, that those results will have the forecasted or expected consequences and effects for or on our operations or financial performance. The forward-looking statements made today are as of the date of this release. Walmart undertakes no obligation to update these forward-looking statements to reflect subsequent events or circumstances.

NYSE: WMT February 17, 2022 stock.walmart.com

Walmart Inc. Condensed Consolidated Statements of Income (Unaudited)

	 Т		Months End anuary 31,	ded		al Year Ende anuary 31,	d
(Amounts in millions, except per share data)	2022		2021	Percent Change	2022	2021	Percent Change
Revenues:							
Net sales	\$ 151,525	\$	150,985	0.4 %	\$ 567,762	\$ 555,233	2.3 %
Membership and other income	1,346		1,094	23.0 %	4,992	3,918	27.4 %
Total revenues	152,871		152,079	0.5 %	572,754	559,151	2.4 %
Costs and expenses:							
Cost of sales	115,522		115,261	0.2 %	429,000	420,315	2.1 %
Operating, selling, general and administrative expenses	 31,462		31,331	0.4 %	117,812	 116,288	1.3 %
Operating income	5,887		5,487	7.3 %	25,942	22,548	15.1 %
Interest:							
Debt	348		434	(19.8)%	1,674	1,976	(15.3)%
Finance lease obligations	79		90	(12.2)%	320	339	(5.6)%
Interest income	 (47)		(30)	56.7 %	(158)	(121)	30.6 %
Interest, net	380		494	(23.1)%	1,836	2,194	(16.3)%
Loss on extinguishment of debt	_		_	N/A	2,410	_	N/A
Other (gains) and losses	725		5,586	(87.0)%	3,000	(210)	(1,528.6)%
Income (loss) before income taxes	4,782		(593)	NM	18,696	20,564	(9.1)%
Provision for income taxes	1,149		1,415	(18.8)%	4,756	6,858	(30.7)%
Consolidated net income (loss)	3,633	-	(2,008)	NM	13,940	13,706	1.7 %
Consolidated net income attributable to noncontrolling interest	(71)		(83)	(14.5)%	(267)	(196)	36.2 %
Consolidated net income (loss) attributable to Walmart	\$ 3,562	\$	(2,091)	NM	\$ 13,673	\$ 13,510	1.2 %
Net income per common share:							
Basic net income (loss) per common share attributable to Walmart	\$ 1.29	\$	(0.74)		\$ 4.90	\$ 4.77	
Diluted net income (loss) per common share attributable to Walmart	\$	\$	(0.74)		\$ 4.87	\$ 4.75	
Weighted-average common shares outstanding:							
Basic	2,769		2,826		2,792	2,831	
Diluted	2,782		2,826		2,805	2,847	
5					0.00	0.40	
Dividends declared per common share	\$ _	\$	_		\$ 2.20	\$ 2.16	

NM = not meaningful

Walmart Inc. Condensed Consolidated Balance Sheets (Unaudited)

(Amounts in millions)	January 31, 2022	January 31, 2021
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 14,760	\$ 17,741
Receivables, net	8,280	6,516
Inventories	56,511	44,949
Prepaid expenses and other (1)	1,519	20,861
Total current assets	81,070	90,067
Property and equipment, net	94,515	92,201
Operating lease right-of-use assets	13,758	13,642
Finance lease right-of-use assets, net	4,351	4,005
Goodwill	29,014	28,983
Other long-term assets	22,152	23,598
Total assets	\$ 244,860	\$ 252,496
LIABILITIES AND EQUITY		
Current liabilities:		
Short-term borrowings	\$ 410	\$ 224
Accounts payable	55,261	49,141
Accrued liabilities (1)	26,060	37,966
Accrued income taxes	851	242
Long-term debt due within one year	2,803	3,115
Operating lease obligations due within one year	1,483	1,466
Finance lease obligations due within one year	511	491
Total current liabilities	87,379	92,645
Long-term debt	34,864	41,194
Long-term operating lease obligations	13,009	12,909
Long-term finance lease obligations	4,243	3,847
Deferred income taxes and other	13,474	14,370
Commitments and contingencies		
Equity:		
Common stock	276	282
Capital in excess of par value	4,839	3,646
Retained earnings	86,904	88,763
Accumulated other comprehensive loss	(8,766)	(11,766)
Total Walmart shareholders' equity	83,253	80,925
Noncontrolling interest	8,638	6,606
Total equity	91,891	87,531
Total liabilities and equity	\$ 244,860	\$ 252,496

¹ As of January 31, 2021, prepaid expenses and other included assets held for sale of \$19.2 billion and accrued liabilities included liabilities held for sale of \$12.7 billion related to our operations in the U.K. and Japan. We completed the sale of our operations in the U.K. and Japan in the first quarter of fiscal 2022.

Walmart Inc. Condensed Consolidated Statements of Cash Flows (Unaudited)

	Fiscal Year E January 3	
(Amounts in millions)	2022	2021
Cash flows from operating activities:	·	
Consolidated net income	\$ 13,940 \$	13,706
Adjustments to reconcile consolidated net income to net cash provided by operating activities:		
Depreciation and amortization	10,658	11,152
Net unrealized and realized (gains) and losses	2,440	(8,589
Losses on disposal of business operations	433	8,401
Deferred income taxes	(755)	1,911
Loss on extinguishment of debt	2,410	_
Other operating activities	1,652	1,521
Changes in certain assets and liabilities, net of effects of acquisitions and dispositions:		
Receivables, net	(1,796)	(1,086
Inventories	(11,764)	(2,395
Accounts payable	5,520	6,966
Accrued liabilities	1,404	4,623
Accrued income taxes	39	(136
Net cash provided by operating activities	24.181	36.074
, , . , . ,	, -	,-
Cash flows from investing activities:		
Payments for property and equipment	(13,106)	(10,264
Proceeds from the disposal of property and equipment	394	215
Proceeds from disposal of certain operations, net of divested cash	7,935	56
Payments for business acquisitions, net of cash acquired	(359)	(180
Other investing activities	(879)	102
Net cash used in investing activities	(6,015)	(10,071
Cash flows from financing activities:		
Net change in short-term borrowings	193	(324
Proceeds from issuance of long-term debt	6,945	(
Repayments of long-term debt	(13,010)	(5,382
Premiums paid to extinguish debt	(2,317)	
Dividends paid	(6,152)	(6,116
Purchase of Company stock	(9,787)	(2,625
Dividends paid to noncontrolling interest	(424)	(434
Sale of subsidiary stock	3,239	140
Other financing activities	(1,515)	(1,376
Net cash used in financing activities	(22,828)	(16,117
rect cash asca in initiality activities	(22,020)	(10,117
Effect of exchange rates on cash, cash equivalents and restricted cash	(140)	235
Net increase (decrease) in cash, cash equivalents and restricted cash	(4,802)	10,121
Change in cash and cash equivalents classified as held for sale	1,848	(1,848
Cash, cash equivalents and restricted cash at beginning of year	17,788	9,515
Cash, cash equivalents and restricted cash at end of period	\$ 14,834 \$	17,788

Walmart Inc. Supplemental Financial Information (Unaudited)

Net sales and operating income

(dollars in millions)
Walmart U.S.
Walmart International
Sam's Club
Corporate and support
Consolidated

(dollars in millions)
Walmart U.S.
Walmart International
Sam's Club
Corporate and support
Consolidated

Net Sales										
	Th									
	2022		2021	Percent Change						
\$	105,279	\$	99,585	5.7%						
	26,997		34,873	-22.6%						
	19,249		16,527	16.5%						
	_		_	_						
\$	151.525	\$	150.985	0.4%						

		1	Net Sales					
	Fi	sca	l Year Ended					
January 31,								
	2022		2021	Percent Change				
\$	393,247	\$	369,963	6.3%				
	100,959		121,360	-16.8%				
	73,556		63,910	15.1%				
	_		_	_				
\$	567,762	\$	555,233	2.3%				

Opera	ating Income	
Three N	Months Ended	
Ja	nuary 31,	
2022	Percent Change	
\$ 5,183 \$	5,168	0.3%
832	964	-13.7%
549	389	41.1%
(677)	(1,034)	-34.5%
\$ 5,887 \$	5,487	7.3%

	Opera	ating Income							
	Fisca	l Year Ended							
January 31,									
	2022	2021	Percent Change						
\$	21,587 \$	19,116	12.9%						
	3,758	3,660	2.7%						
	2,259	1,906	18.5%						
	(1,662)	(2,134)	-22.1%						
\$	25,942 \$	22,548	15.1%						

U.S. comparable sales results

Walmart U.S. Sam's Club Total U.S.

Walmart U.S. Sam's Club Total U.S.

With	Fuel	Withou	ut Fuel	Fuel Impact			
13 Weeks Ended		13 Weel	ks Ended	13 Weeks Ended			
1/28/2022	1/29/2021	1/28/2022	1/29/2021	1/28/2022	1/29/2021		
6.0%	8.5%	5.6%	8.6%	0.4%	-0.1%		
16.3%	8.5%	10.4%	10.8%	5.9%	-2.3%		
7.5%	8.5%	6.3%	8.9%	1.2%	-0.4%		

With	Fuel	Withou	ut Fuel	Fuel Impact			
52 Week	s Ended	52 Week	s Ended	52 Weel	52 Weeks Ended		
1/28/2022	1/29/2021	1/28/2022	1/29/2021	1/28/2022	1/29/2021		
6.8%	8.5%	6.4%	8.6%	0.4%	-0.1%		
15.3%	8.4%	9.8%	11.8%	5.5%	-3.4%		
8.1%	8.4%	6.9%	9.0%	1.2%	-0.6%		

Comparable sales is a metric that indicates the performance of our existing stores and clubs and it is important to review in conjunction with the company's financial results reported in accordance with GAAP. Comparable sales excluding fuel is also an important, separate metric that indicates the performance of our existing stores and clubs without considering fuel, which is volatile and unpredictable. Other companies in our industry may calculate comparable sales differently, limiting the comparability of the metric.

Walmart Inc. Reconciliations of and Other Information Regarding Non-GAAP Financial Measures (Unaudited)

The following information provides reconciliations of certain non-GAAP financial measures presented in the press release to which this reconciliation is attached to the most directly comparable financial measures calculated and presented in accordance with generally accepted accounting principles (GAAP). The company has provided the non-GAAP financial information presented in the press release, which is not calculated or presented in accordance with GAAP, as information supplemental and in addition to the financial measures presented in the press release that are calculated and presented in accordance with GAAP. Such non-GAAP financial measures should not be considered superior to, as a substitute for or alternative to, and should be considered in conjunction with, the GAAP financial measures presented in the press release. The non-GAAP financial measures in the press release may differ from similar measures used by other companies.

Constant Currency

In discussing our operating results, the term currency exchange rates refers to the currency exchange rates we use to convert the operating results for countries where the functional currency is not the U.S. dollar into U.S. dollars. We calculate the effect of changes in currency exchange rates as the difference between current period activity translated using the current period's currency exchange rates and the comparable prior year period's currency exchange rates. Additionally, no currency exchange rate fluctuations are calculated for non-USD acquisitions until owned for 12 months.

Throughout our discussion, we refer to the results of this calculation as the impact of currency exchange rate fluctuations. When we refer to constant currency operating results, this means operating results without the impact of the currency exchange rate fluctuations. The disclosure of constant currency amounts or results permits investors to better understand Walmart's underlying performance without the effects of currency exchange rate fluctuations.

The table below reflects the calculation of constant currency for total revenues, net sales and operating income for the three months and fiscal year ended January 31, 2022.

	Thi	ree Months Ende	ed J	anuary 31, 20	22	Fis	scal Year Ended	l Jaı	nuary 31, 2022	2
	Walmart Int	ternational		Consol	idated	 Walmart Int	ernational		Consoli	dated
(Dollars in millions)	2022	Percent Change ¹		2022	Percent Change ¹	2022	Percent Change ¹		2022	Percent Change ¹
Total revenues:										
As reported	\$ 27,361	-22.3 %	\$	152,871	0.5 %	\$ 102,459	-16.4 %	\$	572,754	2.4 %
Currency exchange rate fluctuations	155	N/A		155	N/A	(4,565)	N/A		(4,565)	N/A
Constant currency total revenues	\$ 27,516	-21.8 %	\$	153,026	0.6 %	\$ 97,894	-20.1 %	\$	568,189	1.6 %
Madagalasa										
Net sales:										
As reported	\$ 26,997	-22.6 %	\$	151,525	0.4 %	\$ 100,959	-16.8 %	\$	567,762	2.3 %
Currency exchange rate fluctuations	 156	N/A		156	N/A	(4,501)	N/A		(4,501)	N/A
Constant currency net sales	\$ 27,153	-22.1 %	\$	151,681	0.5 %	\$ 96,458	-20.5 %	\$	563,261	1.4 %
Operating income:										
As reported	\$ 832	-13.7 %	\$	5,887	7.3 %	\$ 3,758	2.7 %	\$	25,942	15.1 %
Currency exchange rate fluctuations	 16	N/A		16	N/A	(265)	N/A		(265)	N/A
Constant currency operating income	\$ 848	-12.0 %	\$	5,903	7.6 %	\$ 3,493	-4.6 %	\$	25,677	13.9 %

¹ Change versus prior year comparable period.

Adjusted operating income

Adjusted operating income is considered a non-GAAP financial measure under the SEC's rules because it excludes certain charges included in operating income calculated in accordance with GAAP. Management believes that adjusted operating income is a meaningful measure to share with investors because it best allows comparison of the performance with that of the comparable period. In addition, adjusted operating income affords investors a view of what management considers Walmart's core earnings performance and the ability to make a more informed assessment of such core earnings performance as compared with that of the prior year.

When we refer to adjusted operating income in constant currency this means adjusted operating results without the impact of the currency exchange rate fluctuations. The disclosure of constant currency amounts or results permits investors to better understand Walmart's underlying performance without the effects of currency exchange rate fluctuations. The table below reflect the calculation of adjusted operating income and adjusted operating income in constant currency for the three months and fiscal year ended January 31, 2022.

			Thr	ree Months Ende	d January 31,		
	 Walmart I	US		Walmart Interr	national	Consolida	ted
(Dollars in millions)	 2022	2021		2022	2021	2022	2021
Operating income:							
Operating income, as reported	\$ 5,183 \$	5,168	\$	832 \$	964	\$ 5,887 \$	5,487
Officer compensation charge ¹	_	_		_	_	_	175
Business restructuring charges ²	_	_		108	_	108	_
Adjusted operating income	 5,183	5,168		940	964	5,995	5,662
Percent change ³	0.3%	NP		-2.5%	NP	5.9%	NP
Currency exchange rate fluctuations	_	_		18	_	18	_
Adjusted operating income, constant currency	\$ 5,183	5,168	\$	958	964	\$ 6,013	5,662
Percent change ³	0.3%	NP		-0.6%	NP	6.2%	NP

				Fi	scal Year Ended	January 31,		
		Walmart l	JS		Walmart Interr	national	Consolida	ted
(Dollars in millions)	·	2022	2021		2022	2021	2022	2021
Operating income:								
Operating income, as reported	\$	21,587 \$	19,116	\$	3,758 \$	3,660	\$ 25,942 \$	22,548
Officer compensation charge ¹		_	_		_	_	_	175
Business restructuring charges ²		_	380		108	_	108	380
Discrete tax item		_	_		_	77	_	77
Adjusted operating income		21,587	19,496		3,866	3,737	26,050	23,180
Percent change ³		10.7%	NP		3.5%	NP	12.4%	NP
Currency exchange rate fluctuations		_	_		(263)	_	(263)	_
Adjusted operating income, constant currency	\$	21,587 \$	19,496	\$	3,603 \$	3,737	\$ 25,787 \$	23,180
Percent change ³		10.7%	NP		-3.6%	NP	11.2%	NP

¹ The charge relates to amounts which were not allocated to an operating segment and recorded in Corporate and support.

NP - Not provided

² Business restructuring charges in the fourth quarter of fiscal 2022 primarily consist of severance and store closure related costs due to strategic decisions made in the Walmart International segment. Business restructuring charges in the second quarter of fiscal 2021 are the result of changes to Walmart US support teams to better support its omni-channel strategy.

³ Change versus prior year comparable period.

Free Cash Flow

We define free cash flow as net cash provided by operating activities in a period minus payments for property and equipment made in that period. We had net cash provided by operating activities of \$24.2 billion for the fiscal year ended January 31, 2022, which decreased when compared to \$36.1 billion for the fiscal year ended January 31, 2021 primarily due to an increase in inventory costs and purchases to support strong sales and lapping the impact of accelerated inventory sell-through in fiscal 2021, as well as timing and payment of wages. We generated free cash flow of \$11.1 billion for the fiscal year ended January 31, 2022, which decreased when compared to \$25.8 billion for the fiscal year ended January 31, 2021 due to the same reasons as the decrease in net cash provided by operating activities, as well as \$2.8 billion in increased capital expenditures.

Free cash flow is considered a non-GAAP financial measure. Management believes, however, that free cash flow, which measures our ability to generate additional cash from our business operations, is an important financial measure for use in evaluating the company's financial performance. Free cash flow should be considered in addition to, rather than as a substitute for, consolidated net income as a measure of our performance and net cash provided by operating activities as a measure of our liquidity.

Additionally, Walmart's definition of free cash flow is limited, in that it does not represent residual cash flows available for discretionary expenditures, due to the fact that the measure does not deduct the payments required for debt service and other contractual obligations or payments made for business acquisitions. Therefore, we believe it is important to view free cash flow as a measure that provides supplemental information to our Consolidated Statements of Cash Flows.

Although other companies report their free cash flow, numerous methods may exist for calculating a company's free cash flow. As a result, the method used by Walmart's management to calculate our free cash flow may differ from the methods used by other companies to calculate their free cash flow.

The following table sets forth a reconciliation of free cash flow, a non-GAAP financial measure, to net cash provided by operating activities, which we believe to be the GAAP financial measure most directly comparable to free cash flow, as well as information regarding net cash used in investing activities and net cash used in financing activities.

	Fiscal Year Ended January 31,						
(Dollars in millions)	 2022		2021				
Net cash provided by operating activities	\$ 24,181	\$	36,074				
Payments for property and equipment (capital expenditures)	 (13,106)		(10,264)				
Free cash flow	\$ 11,075	\$	25,810				
	 <u>.</u>						
Net cash used in investing activities ¹	\$ (6,015)	\$	(10,071)				
Net cash used in financing activities	(22,828)		(16,117)				

^{1 &}quot;Net cash used in investing activities" includes payments for property and equipment, which is also included in our computation of free cash flow.

Adjusted EPS

Adjusted diluted earnings per share attributable to Walmart (Adjusted EPS) is considered a non-GAAP financial measure under the SEC's rules because it excludes certain amounts included in the diluted earnings per share attributable to Walmart calculated in accordance with GAAP (EPS), the most directly comparable financial measure calculated in accordance with GAAP. Management believes that Adjusted EPS is a meaningful measure to share with investors because it best allows comparison of the performance with that of the comparable period. In addition, Adjusted EPS affords investors a view of what management considers Walmart's core earnings performance and the ability to make a more informed assessment of such core earnings performance with that of the prior year.

We adjust for the unrealized and realized gains and losses on our equity investments each quarter because although the investments are strategic decisions for the company's retail operations, management's measurement of each strategy is primarily focused on the operational results rather than the fair value of such investments. Additionally, management does not forecast changes in the fair value of its equity investments. Accordingly, management adjusts EPS each quarter for the realized and unrealized gains and losses related to those equity investments.

We have calculated Adjusted EPS for the three months and fiscal year ended January 31, 2022 by adjusting EPS for the following:

- 1. unrealized and realized gains and losses on the company's equity investments;
- 2. business restructuring charges associated with a strategic decision to discontinue a Walmart U.S. joint venture, as well as severance and store closure related costs in Walmart International;
- 3. loss on extinguishment of debt recorded during the third quarter of fiscal 2022; and
- 4. the incremental loss on sale of our operations in the U.K and Japan recorded during the first quarter of fiscal 2022.

			ır	iree Months Er	ided Jan	uary 31, 20	22	
D	Diluted earnings per share:							
	Reported EPS						\$	1.28
	Adjustments:	Pre-1	Tax Impact	Tax Impact ^{1,}	² NC	I Impact ³	Net	Impact
	Unrealized and realized (gains) and losses on equity investments	\$	0.22	\$ (0.0	5) \$	0.02	\$	0.19
	Business restructuring charges		0.08	(0.0)	2)	_		0.06
	Net adjustments						\$	0.25
	Adjusted EPS						\$	1.53

			F	iscal Year Ended	January 31, 2022	24	
Dilut	ted earnings per share:						
	Reported EPS					\$	4.87
	Adjustments:	Pre-Ta	x Impact	Tax Impact ^{1, 2}	NCI Impact ³	Net	Impact
	Unrealized and realized (gains) and losses on equity investments	\$	0.87	\$ (0.18)	\$ 0.02	\$	0.71
	Loss on extinguishment of debt		0.86	(0.19)	_		0.67
	Incremental loss on sale of our operations in the U.K. and Japan		0.15	_	_		0.15
	Business restructuring charges		0.08	(0.02)	_		0.06
	Net adjustments					\$	1.59
	Adjusted EPS					\$	6.46

¹ Calculated based on nature of item, including any realizable deductions, and statutory rate in effect for relevant jurisdictions. Minimal realizable tax benefit was provided in connection with the incremental loss on sale.

² The reported effective tax rate was 24.0% and 25.4% for the three months and fiscal year ended January 31, 2022, respectively. Adjusted for the above items, the effective tax rate was 23.7% and 24.3% for the three months and fiscal year ended January 31, 2022, respectively.

³ Calculated based on the ownership percentages of our noncontrolling interests.

⁴ Quarterly adjustments or adjusted EPS may not sum to YTD adjustments or YTD adjusted EPS due to rounding.

As previously disclosed in our fiscal year ended January 31, 2021 press release, we have calculated Adjusted EPS for the three months and fiscal year ended January 31, 2021 by adjusting EPS for the following: (1) the loss on sale of our operations in Japan and the U.K. which were determined to be held for sale as of January 31, 2021 and our operations in Walmart Argentina which were held for sale as of October 31, 2020 and subsequently divested in November 2020; (2) unrealized and realized gains and losses on the Company's equity investments; (3) discrete tax items; (4) a charge related to officer compensation and (5) a business restructuring charge resulting from changes to Walmart support teams to better support the Walmart U.S. omni-channel support strategy in the quarter ended July 31, 2020.

Three Months Ended January 31, 2021

0.73

5.48

Piluted earnings per share:								
Reported EPS							\$	(0.74)
Adjustments:	Pre-Ta	x Impact	Tax Imp	act ^{1, 2}	NCI Impact	3	Net	Impact
Loss on certain international operations held for sale	\$	2.60	\$	0.06	\$ -	_	\$	2.66
Unrealized and realized (gains) and losses on equity investments		(0.63)		0.14		_	\$	(0.49)
Discrete tax item		_		(0.10)		_	\$	(0.10)
Officer compensation charge		0.06		_		_		0.06
Net adjustments ⁴							\$	2.13
·								
Adjusted EDC4							\$	1.39
Adjusted EPS ⁴							Ψ	1.00
Adjusted EPS*						•		1.00
Adjusted EPS*		F	iscal Year	Ended	January 31, 2	.021 ⁵	<u>Ψ</u>	1.00
Diluted earnings per share:		F	iscal Year	Ended	January 31, 2	.021 ⁵	φ 5	1.00
,		F	iscal Year	Ended	January 31, 2		\$	4.75
Diluted earnings per share:	Pre-Ta	F x Impact	iscal Year Tax Imp		January 31, 2		\$	
Diluted earnings per share: Reported EPS	Pre-Ta \$			act ^{1,2}	•	3	\$	4.75
Diluted earnings per share: Reported EPS Adjustments:		x Impact	Tax Imp	act ^{1,2}	NCI Impact	3	\$ Net	4.75 Impact
Diluted earnings per share: Reported EPS Adjustments: Loss on certain international operations held for sale or sold		x Impact 2.93	Tax Imp	act ^{1,2} 0.06	NCI Impact	3	\$ Net	4.75 Impact 2.99
Diluted earnings per share: Reported EPS Adjustments: Loss on certain international operations held for sale or sold Unrealized and realized (gains) and losses on equity investments		x Impact 2.93 (3.04)	Tax Imp	act ^{1,2} 0.06 0.64	NCI Impact	3	\$ Net	4.75 Impact 2.99 (2.40)
Diluted earnings per share: Reported EPS Adjustments: Loss on certain international operations held for sale or sold Unrealized and realized (gains) and losses on equity investments Business restructuring charge		2.93 (3.04) 0.13	Tax Imp \$	act ^{1,2} 0.06 0.64	NCI Impact	3 —	\$ Net	4.75 Impact 2.99 (2.40) 0.10

¹ Calculated based on nature of item, including any realizable deductions, and statutory rate in effect for relevant jurisdictions. Minimal realizable tax benefit was provided in connection with the loss on certain international operations held for sale or sold, as well as the officer compensation charge.

Net adjustments

Adjusted EPS

² The reported effective tax rate was (238.6%) and 33.3% for the three months and fiscal year ended January 31, 2021, respectively. Adjusted for the above items, the effective tax rate was 22.0% and 24.3% for the three months and fiscal year ended January 31, 2021, respectively.

³ Calculated based on the ownership percentages of our noncontrolling interests.

⁴ Adjusted EPS for the three months ended January 31, 2021 was calculated using weighted average shares outstanding of 2,844 million, which includes the dilutive impact of share-based payment awards.

⁵ Quarterly adjustments or adjusted EPS may not sum to YTD adjustments or YTD adjusted EPS due to rounding.



Financial presentation to accompany management commentary

Q4 FY2022



Safe harbor and non-GAAP measures



This presentation contains statements or may include or may incorporate by reference Walmart management's guidance regarding earnings per share growth, consolidated net sales, consolidated operating income, capital expenditures, share repurchases, Walmart's effective tax rate for the fiscal year ending January 31, 2023, and comparable sales growth. Walmart believes such statements may be deemed to be "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Act") and are intended to enjoy the protection of the safe harbor for forwardlooking statements provided by the Act as well as protections afforded by other federal securities laws. Assumptions on which such forward-looking statements are based are also forward-looking statements. Such forward-looking statements are not statements of historical facts, but instead express our estimates or expectations for our consolidated, or one of our segment's or business', economic performance or results of operations for future periods or as of future dates or events or developments that may occur in the future or discuss our plans, objectives or goals. Our actual results may differ materially from those expressed in or implied by any of these forward-looking statements as a result of changes in circumstances, assumptions not being realized or other risks, uncertainties and factors including: the impact of the COVID-19 pandemic on our business and the global economy; economic, capital markets and business conditions; trends and events around the world and in the markets in which we operate; currency exchange rate fluctuations, changes in market interest rates and market levels of wages; changes in the size of various markets, including eCommerce markets; unemployment levels; inflation or deflation, generally and in particular product categories; consumer confidence, disposable income, credit availability, spending levels, shopping patterns, debt levels and demand for certain merchandise; the effectiveness of the implementation and operation of our strategies, plans, programs and initiatives; unexpected changes in our objectives and plans; the impact of acquisitions, investments, divestitures, and other strategic decisions; our ability to successfully integrate acquired businesses; changes in the trading prices of certain equity investments we hold; initiatives of competitors, competitors' entry into and expansion in our markets, and competitive pressures; customer traffic and average transactions in our stores and clubs and on our eCommerce websites; the mix of merchandise we sell, the cost of goods we sell and the shrinkage we experience; our gross profit margins; the financial performance of Walmart and each of its segments, including the amounts of our cash flow during various periods; the amount of our net sales and operating expenses denominated in the U.S. dollar and various foreign currencies; commodity prices and the price of gasoline and diesel fuel; supply chain disruptions and disruptions in seasonal buying patterns; the availability of goods from suppliers and the cost of goods acquired from suppliers; our ability to respond to changing trends in consumer shopping habits; consumer acceptance of and response to our stores, clubs, eCommerce platforms, programs, merchandise offerings and delivery methods; cyber security events affecting us and related costs and impact to the business; developments in, outcomes of, and costs incurred in legal or regulatory proceedings to which we are a party or are subject, and the liabilities, obligations and expenses, if any, that we may incur in connection therewith; casualty and accident-related costs and insurance costs; the turnover in our workforce and labor costs, including healthcare and other benefit costs; our effective tax rate and the factors affecting our effective tax rate, including assessments of certain tax contingencies, valuation allowances, changes in law, administrative audit outcomes, impact of discrete items and the mix of earnings between the U.S. and Walmart's international operations; changes in existing tax, labor and other laws and regulations and changes in tax rates including the enactment of laws and the adoption and interpretation of administrative rules and regulations; the imposition of new taxes on imports, new tariffs and changes in existing tariff rates; the imposition of new trade restrictions and changes in existing trade restrictions; adoption or creation of new, and modification of existing, governmental policies, programs, initiatives and actions in the markets in which Walmart operates and elsewhere and actions with respect to such policies, programs and initiatives; changes in accounting estimates or judgments; the level of public assistance payments; natural disasters, changes in climate, geopolitical events, global health epidemics or pandemics and catastrophic events; and changes in generally accepted accounting principles in the United States

Our most recent annual report on Form 10-K and subsequent quarterly reports on Form 10-Q filed with the SEC discuss other risks and factors that could cause actual results to differ materially from those expressed or implied by any forward-looking statement in the presentation. We urge you to consider all of the risks, uncertainties and factors identified above or discussed in such reports carefully in evaluating the forward-looking statements in this presentation. Walmart cannot assure you that the results reflected in or implied by any forward-looking statement will be realized or, even if substantially realized, that those results will have the forecasted or expected consequences and seffects for or on our operations or financial performance. The forward-looking statements made today are as of the date of this presentation. Walmart undertakes no obligation to update these forward-looking statements to reflect subsequent events or circumstances.

This presentation includes certain non-GAAP measures as defined under SEC rules, including net sales, revenue, and operating income on a constant currency basis, adjusted operating income, adjusted operating income on a constant currency basis, adjusted EPS, free cash flow and return on investment. Refer to information about the non-GAAP measures contained in this presentation. Additional information as required by Regulation G and Item 10(e) of Regulation S-K regarding non-GAAP measures can be found in our most recent Form 10-K and our Form 8-K furnished as of the date of this presentation with the SEC, which are available at www.stock.walmart.com.

Fiscal 2023 full-year guidance

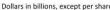


The following guidance reflects the company's expectations for fiscal year 2023 and is provided on a non-GAAP basis as the Company cannot predict certain elements which are included in reported GAAP results, including the impact of foreign exchange translation and the changes in fair value of the Company's equity investments. Growth rates reflect an adjusted basis for prior year results. The company's guidance assumes some degree of relief from costs associated with COVID-19 and disruptions in the supply chain as the year progresses, and that the U.S. consumer remains in a generally favorable economic position throughout the year.

Metric	FY23 Guidance							
Consolidated net sales	Increase about 3% in constant currency • Excluding divestitures ¹ , increase about 4%							
Comp sales growth	Walmart U.S., slightly above 3%, ex. fuel							
Consolidated operating income	Increase about 3% in constant currency Excluding divestitures ¹ , increase at a rate higher than net sales							
Effective tax rate	25% to 26%							
EPS growth	Increase mid single-digits • Excluding divestitures ¹ , increase 5% to 6%							
Capital expenditures	Upper end of 2.5% to 3% of net sales with a focus on supply chain, automation, customer-facing initiatives and technology							

¹We completed the sale of our operations in the U.K. and Japan in the first quarter of fiscal 2022.

Walmart Inc. - Q4 FY22



Dollars in billions, except per share. Change is calculated as the change versus the prior year comparable period

Total revenue

\$152.9

+0.5%

Total revenue, constant currency^{1,2}

\$153.0

+0.6%

Net sales²

\$151.5

+0.4%

Net sales, constant currency¹

\$151.7

+0.5%

Membership and Other Income

\$1.3

+23.0%

Gross profit rate²

23.8%

+10 bps

Operating expense as a percentage of net sales²

20.8%

+1 bps

Operating income²

\$5.9

+7.3%

Operating income, constant currency 1,2

\$5.9

+7.6%

Adj. operating income, constant currency^{1,2}

\$6.0

+6.2%

Effective tax rate

24.0%

EPS

\$1.28

Adjusted EPS1,2

\$1.53

+10.1%

- Net sales would have increased 7.6%, excluding \$10.1 billion in Q4 fiscal 2021.
- Gross profit rate would have increased 5 bps, excluding a 5 bps impact in Q4 fiscal 2021.
- Operating expense as a percentage of net sales would have increased 19 bps, excluding an 18 bps impact in Q4 fiscal 2021.
- Adjusted operating income would have increased 6.5%, excluding \$31 million in Q4 fiscal 2021.
- Adjusted EPS would have increased 9.3%, excluding a -\$0.01 impact in Q4 fiscal 2021.

¹ See press release located at www.stock.walmart.com and reconciliations at the end of presentation regarding non-GAAP financial measures.

² When removing the divestitures of U.K., Japan and Argentina:

Total revenue in constant currency would have increased 7.9%, excluding \$10.2 billion in Q4 fiscal 2021.

Walmart Inc. - FY22



Dollars in billions, except per share. Change is calculated as the change versus the prior year comparable period

change is calculated as the change versus the prior	year comparable period		
Total revenue ²	Membership and Other Income	Operating income ²	
\$572.8	\$5.0	\$25.9	Effective tax rate
+2.4%	+27.4%	+15.1%	25.4%
Total revenue, constant currency ¹			
\$568.2	Gross profit rate	Operating income, constant currency ¹	EPS
+1.6%	24.4%	¢25.7	\$4.87
Net sales ²	+14 bps	\$25.7	
\$567.8	· ·	+13.9%	+2.5%
+2.3%	Operating expense as a percentage	Adj. operating income, constant	Adjusted EPS ¹
Net sales, constant currency ¹	of net sales	currency ^{1,2}	
\$563.3	20.8%	\$25.8	\$6.46
+1.4%	-19 bps	+11.2%	+17.9%

¹ See press release located at www.stock.walmart.com and reconciliations at the end of presentation regarding non-GAAP financial measures.

- Net sales would have increased 8.7%, excluding \$5.0 billion and \$37.5 billion in fiscal 2022 and 2021, respectively.
- Operating income would have increased 17.9%, excluding \$0.3 billion and \$0.8 billion in fiscal 2022 and 2021, respectively.
- Operating income would have increased 30.6% comparing fiscal 2022 to fiscal 2020, excluding \$0.3 billion and \$0.9 billion in fiscal 2022 and 2020, respectively.
- International adjusted operating income in constant currency would have increased 12.7%, excluding \$0.3 billion and \$0.8 billion in fiscal 2022 and 2021, respectively.
- eCommerce penetration for fiscal 2022 would have been 13%, excluding \$0.7 billion of eCommerce net sales and \$5.0 billion of total net sales. Fiscal 2022 eCommerce net sales were \$73.2 billion.
- eCommerce penetration for fiscal 2020 would have been 6%, excluding \$9.4 billion of eCommerce net sales and \$37.2 billion of total net sales. Fiscal 2020 eCommerce net sales were \$39.7 billion.

² When removing the divestitures of U.K., Japan and Argentina:

Total revenue would have increased 16.7% comparing fiscal 2022 to fiscal 2020, excluding \$5.0 billion and \$37.5 billion in fiscal 2022 and 2020, respectively.

Walmart Inc. - Q4 FY22

Dollars in billions.
Change is calculated as the change versus the prior year comparable period



Receivables, net

\$8.3

+27.1%

Inventories

\$56.5

+25.7%

Accounts payable

\$55.3

+12.5%

Debt to capitalization¹

34.0%

-370 bps

Return on assets²

5.6%

0 bps

Return on investment²

14.9%

+90 bps





¹ Debt to total capitalization calculated as of January 31, 2022. Debt includes short-term borrowings, long-term debt due within one year, finance lease obligations due within one year, long-term debt and long-term finance lease obligations. Total capitalization includes debt and total Walmart shareholders' equity.

² Calculated for the fiscal ended January 31, 2022. For ROI, see reconciliations at the end of presentation regarding non-GAAP financial measures.

Walmart Inc. - FY22

Dollars in billions. Dollar changes may not recalculate due to rounding. Change is calculated as the change versus the prior year comparable period

米

Operating cash flow

\$24.2

-\$11.9

Capital expenditures

\$13.1

+\$2.8

Free cash flow¹

\$11.1

-\$14.7

Dividends

\$6.2

\$1.5 in 4Q22

Share repurchases²

\$9.8

\$2.4 in 4Q22

Total shareholder returns

\$15.9

\$3.9 in 4Q22





¹ See press release located at www.stock.walmart.com and reconciliations at the end of this presentation regarding non-GAAP financial measures.

² \$10.6 billion remaining of \$20 billion authorization approved in February 2021. The company repurchased approximately 70 million shares in fiscal 2022.

Walmart U.S. - Q4 FY22

Dollars in billions.
Change is calculated as the change versus the prior year comparable period

Net Sales

\$105.3

eCommerce net sales growth

+1%

eCommerce contribution to comp¹

-80 bps

- Achieved first-ever quarter exceeding \$105 billion in net sales
- Continued strong grocery market share gains
- eCommerce sales increased 70% on a twoyear stack

Comparable sales¹

5.6%

Comparable transactions

3.1%

Comparable average ticket

2.4%

- Comp sales reflect strong underlying trends, led by in-store traffic, and aided by robust consumer spending and a strong holiday
- Comp sales up 14.2% on two-year stack
- On a two-year stack basis, January comp sales were the strongest month of Q4
- Comp ticket increased ~24% on two-year

Inventory

Total: +28.3%

Increase reflects higher cost of goods due to inflation, mix, and higher than normal intransit shipments related to continued restock activity on strong sales

Remodels: >140 stores

Pickup: ~4,600 locations

Same-day delivery: >3,500 stores

- ~600 store remodels completed in FY22
- The number of customers utilizing Walmart's delivery services has increased 6X compared to pre-pandemic levels
- The Spark Driver platform can now reach >55% of U.S. households

¹ Comp sales for the 13-week period ended January 28, 2022 compared to the 13-week period ended January 29, 2021, and excludes fuel.

Walmart U.S. - Q4 FY22

Dollars in billions. Change is calculated as the change versus the prior year comparable period



Gross profit rate

+54 bps

- Strong results reflect price management and mix, which includes some benefit from Walmart Connect advertising, partially offset by higher supply chain costs
- Supply chain costs were over \$400 million higher than expected at the beginning of the quarter

Operating expense rate

+95 bps

- Expenses deleveraged due primarily to increased wage costs partly offset by strong sales and lower total COVID-related costs
- Total COVID costs were lower by ~\$0.4 billion; benefited leverage by ~40 bps
- Due to Omicron, associate leave costs increased to more than \$400 million, which was over \$300 million higher than expected

Operating income

\$5.2

+0.3%

Improvement was aided by strong gross margins and solid growth in membership and other income, offset by expense deleverage

Walmart U.S. - quarterly merchandise highlights



Category	Comp sales	Details
Grocery	+ high single-digits	 Sales growth reflected continued market share gains (according to Nielsen) aided by slightly wider price gaps than pre-pandemic levels and expanded omni offerings; on a two-year stacked basis, sales increased by a mid-teens percentage Food categories increased by high-teens percentage on a two-year stack Consumables reflected strength in pet categories, baby products and beauty
Health & wellness	+ mid-teens	Strong sales primarily reflected increased scripts, including COVID vaccine administration, and branded drug inflation
General merchandise	+ low single-digits	 Category strength in apparel, automotive and seasonal items, including strong holiday sales performance Automotive categories benefited from lapping last year's COVID-related closures of Auto Care Centers General merchandise sales increased low-double digits percentage on a two-year stack

Walmart International - Q4 FY22

Dollars in billions. Dollar changes may not recalculate due to rounding. Change is calculated as the change versus the prior year comparable period



\$27.0

-22.6%

- Divestitures accounted for a reduction of \$10.1 billion
- Retained market growth of 9.1%

Net sales, constant currency^{1,2}

\$27.2

-22.1%

- Divestitures accounted for a reduction of \$10.1 billion
- Retained market growth of 9.8%:
 - Strong sales growth in China, Mexico, and Flipkart
 - Robust growth in eCommerce, contributing 21% of total net sales

Gross profit rate

-109 bps

- Negatively affected by 47 bps from divestitures
- Retained market gross profit rate decreased 62 bps from growth in lower margin Sam's Club format and eCommerce

Operating expense rate

-101 bps

- Positively affected by 135 bps from divestitures
- Retained markets deleveraged 34 bps due to costs to ensure our portfolio is positioned for the future
 - Partially offset by lower COVIDrelated costs of ~\$52 million, benefiting leverage by ~22 bps

Operating income

\$0.8

-13.7%

- Divestitures accounted for a reduction of \$31 million
- Retained market declined 10.8%

Operating income, constant currency

\$0.8

-12.0%

- Divestitures accounted for a reduction of \$31 million
- Retained market declined 9.1%

Adj. operating income¹

\$0.9

-2.5%

· Retained market growth of 0.8%

Adj. operating income, constant currency^{1,2}

\$1.0

-0.6%

• Retained market growth of 2.7%

Inventory

\$10.9

+18.0%

Increase in-line with retained market sales growth and preparation for an earlier Chinese New Year

Walmart International adjusted operating income in constant currency would have increased 2.7%, excluding \$31 million in Q4 fiscal 2021.

See press release located at www.stock.walmart.com and reconciliations at the end of presentation regarding non-GAAP financial measures

When removing the divestitures of U.K., Japan and Argentina:

• Walmart International net sales and net sales in constant currency would have increased 9.1% and 9.8%, respectively, excluding \$10.1 billion in Q4 fiscal 2021.

Waimart International eCommerce net sales in constant currency would have increased 21%, excluding \$1.3 billion in Q4 fiscal 2021, and on a two-year stack basis would have increased 76%, excluding \$0.7 billion in Q4 fiscal 2020

Walmart International - Q4 FY22



Results are presented on a constant currency basis. Net sales and comp sales are presented on a nominal, calendar basis and include eCommerce results. Change is calculated as the change versus the prior year comparable period.

	Walmex ¹	China	Canada
Net sales growth	+9.5%	+26.7%	+3.9%
Comparable sales	+8.3%	+19.8%	+4.6%
Comparable transactions	+6.7%	+3.4%	+7.7%
Comparable ticket	+1.5%	+15.8%	-2.9%
	 Strong growth, lifted by "El Fin Irresistible" event In Mexico, comp sales increased 7.8% Comp sales outpaced ANTAD² selfservice and club by 80 bps Mexico eCommerce net sales +15% Two-year stack +186% 	 Strong sales in Sam's Club, partially offset by softer transactions in Hypermarkets eCommerce net sales +93% Two-year stack +158% 	Strong growth in store sales with strength in most categories Increased store transactions Commerce net sales declined 4%, against strong growth last year Two-year stack +225%

¹ Walmex includes the consolidated results of Mexico and Central America

² ANTAD - Asociacion Nacional de Tiendas de Autoservicio y Departamentales; The National Association of Supermarkets and Department Stores

Walmart International - Q4 FY22

Results are presented on a constant currency basis.
Change is calculated as the change versus the prior year comparable period



	Walmex ¹	China	Canada
Gross profit rate	Relatively Flat	Decrease	Slight Decrease
	 Investment in price and mix of lower margin categories in Central America, offset by higher margin in self service, grocery and health & wellness categories in Mexico. 	Growth in lower margin Sam's Club format and in eCommerce	 Increased import and logistic costs from logistics interruptions
Operating expense rate	Increase	Decrease	Decrease
	Investments in associates, eCommerce and new stores in Mexico, partially offset from leverage in Central America	Strong sales and greater penetration of Sam's Club, contributing to lower operating expenses	Leverage from strong sales and good expense management
Operating income \$	Increase	Decrease	Increase

 $^{^{1}\,\}mathrm{Walmex}$ includes the consolidated results of Mexico and Central America.

Sam's Club - Q4 FY22

Dollars in billions

Change is calculated as the change versus the prior year comparable period



With Fuel

Net sales

\$19.2

+16.5%

Comparable sales¹

+16.3%

- Strong comp sales growth driven by low double-digit increase in transactions and solid ticket growth, as well as continued stimulus spending and inflation
- On a two-year stack, comp sales increased 24.8%
- Strength across most categories, led by food
- Tobacco negatively affected comp sales

eCommerce net sales growth

+21%

 Strong contribution from both directto-home and curbside

Membership income

+9.1%

- Strong membership trends with record total member count
- Plus penetration increased ~500 bps, reaching an all-time high

Gross profit rate

-48 bps

- Unfavorable fuel mix negatively affected gross profit
- Higher supply chain costs, inflation, and investments in price were partially offset by higher co-branded credit card income and lower shrink

Operating expense rate

-105 bps

- Higher sales positively affected operating expense leverage
- COVID-related costs were lower by ~\$50 mil. and benefited expense leverage by ~35 bps

Operating income

\$0.5

+41.1%

Inventory

\$6.0

+23.6%

Increase reflects inventory build to support higher sales trends and lapping last year's COVID-related effects on inventory

¹ Comp sales for the 13-week period ended January 28, 2022 compared to the 13-week period ended January 29, 2021.

Sam's Club - Q4 FY22

Dollars in billions.
Change is calculated as the change versus the prior year comparable period



Without Fuel

Net sales \$16.9 +10.6%	Gross profit rate -29 bps	Comparable sales ^{1, 2} +10.4% On a two-year stack, comp sales increased 21.2%	eCommerce contribution ~100 bps
Operating expense rate -52 bps	Operating income \$0.5 +24.3%	Comparable transactions +7.0% On a two-year stack, comp transactions increased 15.4%	Average comparable ticket +3.2% On a two-year stack, average comp ticket increased 5.4%

¹ Comp sales for the 13-week period ended January 28, 2022 compared to the 13-week period ended January 29, 2021, and excludes fuel. ² Tobacco negatively affected comp sales for the 13-week period ended January 28, 2022 by 40 basis points. On a two-year stack, tobacco negatively affected comp sales by 450 basis points.

Sam's Club - quarterly financial highlights



Category	Comp sales	Details
Fresh / Freezer / Cooler	+ low-teens	Fresh meat, produce & floral, and prepared foods performed well
Grocery and beverage	+ mid-teens	Drinks, dry grocery, and chips showed strength
Consumables	+ high single-digit	Laundry & home care, pet supplies, and baby care performed well
Home and apparel	+ mid-teens	Strength in apparel, toys, jewelry, tires and seasonal
Technology, office and entertainment	- low single-digit	Consumer electronics were soft, partially offset by gift cards and office supplies strength
Health and wellness	+ mid single-digit	Pharmacy and over the counter were strong

Non-GAAP measures - ROI



We include Return on Assets ("ROA"), which is calculated in accordance with U.S. generally accepted accounting principles ("GAAP") as well as Return on Investment ("ROI") as measures to assess returns on assets. Management believes ROI is a meaningful measure to share with investors because it helps investors assess how effectively Walmart is deploying its assets. Trends in ROI can fluctuate over time as management balances long-term strategic initiatives with possible short-term impacts. We consider ROA to be the financial measure computed in accordance with GAAP that is the most directly comparable financial measure to our calculation of ROI.

ROA was 5.6 percent for each of the fiscal years ended January 31, 2022 and 2021. ROI was 14.9 percent and 14.0 percent for the fiscal year ended January 31, 2022 and 2021. The increase in ROI was primarily due to the increase in operating income.

We define ROI as adjusted operating income (operating income plus interest income, depreciation and amortization, and rent expense) for the trailing twelve months divided by average invested capital during that period. We consider average invested capital to be the average of our beginning and ending total assets, plus average accumulated depreciation and average amortization, less average accounts payable and average accrued liabilities for that period.

Our calculation of ROI is considered a non-GAAP financial measure because we calculate ROI using financial measures that exclude and include amounts that are included and excluded in the most directly comparable GAAP financial measure. For example, we exclude the impact of depreciation and amortization from our reported operating income in calculating the numerator of our calculation of ROI. As mentioned above, we consider ROA to be the financial measure computed in accordance with GAAP most directly comparable to our calculation of ROI. ROI differs from ROA (which is consolidated net income for the period divided by average total assets for the period) because ROI: adjusts operating income to exclude certain expense items and adds interest income; and adjusts total assets for the impact of accumulated depreciation and amortization, accounts payable and accrued liabilities to arrive at total invested capital. Because of the adjustments mentioned above, we believe ROI more accurately measures how we are deploying our key assets and is more meaningful to investors than ROA. Although ROI is a standard financial measure, numerous methods exist for calculating a company's ROI. As a result, the method used by management to calculate our ROI may differ from the methods used by other companies to calculate their ROI.

Non-GAAP measures - ROI (cont.)



The calculation of ROA and ROI, along with a reconciliation of ROI to the calculation of ROA, is as follows:

CALCULATION OF R	TURN ON ASSET	S		CALCULATION OF RETURN ON	INVESTMENT	
		Fisca	l Year		Fisca	l Year
		Ended	January 31,		Ended	January 31,
(Dollars in millions)		2022	2021	(Dollars in millions)	2022	2021
Numerator			:	Numerator		
Consolidated net income		\$ 13,940	\$ 13,706	Operating income	\$ 25,942	\$ 22,548
Denominator		"		+ Interest income	158	121
Average total assets ¹		\$ 248,678	\$ 244,496	+ Depreciation and amortization	10,658	11,152
Return on assets (ROA)		5.6 %	5.6 %	+ Rent	2,274	2,626
		9		ROI operating income	\$ 39,032	\$ 36,447
		January 31,		Denominator		
Certain Balance Sheet Data	2022	2021	2020	Average total assets ¹	\$ 248,678	\$ 244,496
Total assets	\$ 244,860	\$ 252,496	\$ 236,495	 + Average accumulated depreciation and amortization¹ 	98,199	94,351
Accumulated depreciation and amortization	102,211	94,187	94,514	 Average accounts payable¹ 	52,201	48,057
Accounts payable	55,261	49,141	46,973	- Average accrued liabilities ¹	32,013	30,131
Accrued liabilities	26,060	37,966	22,296	Average invested capital	\$ 262,663	\$ 260,659
				Return on investment (ROI)	14.9 %	14.0 9

¹The average is based on the addition of the account balance at the end of the current period to the account balance at the end of the prior period and dividing by 2.

Non-GAAP measures - free cash flow



We define free cash flow as net cash provided by operating activities in a period minus payments for property and equipment made in that period. We had net cash provided by operating activities of \$24.2 billion for the fiscal year ended January 31, 2021, which decreased when compared to \$36.1 billion for the fiscal year ended January 31, 2021 primarily due to an increase in inventory costs and purchases to support strong sales and lapping the impact of accelerated inventory sell-through in fiscal 2021, as well as timing and payment of wages. We generated free cash flow of \$11.1 billion for the fiscal year ended January 31, 2022, which decreased when compared to \$25.8 billion for the fiscal year ended January 31, 2021 due to the same reasons as the decrease in net cash provided by operating activities, as well as \$2.8 billion in increased capital expenditures.

Free cash flow is considered a non-GAAP financial measure. Management believes, however, that free cash flow, which measures our ability to generate additional cash from our business operations, is an important financial measure for use in evaluating the company's financial performance. Free cash flow should be considered in addition to, rather than as a substitute for, consolidated net income as a measure of our performance and net cash provided by operating activities as a measure of our liquidity. Additionally, Walmart's definition of free cash flow is limited, in that it does not represent residual cash flows available for discretionary expenditures, due to the fact that the measure does not deduct the payments required for debt service and other contractual obligations or payments made for business acquisitions. Therefore, we believe it is important to view free cash flow as a measure that provides supplemental information to our Consolidated Statements of Cash Flows. Although other companies report their free cash flow, numerous methods may exist for calculating a company's free cash flow. As a result, the method used by Walmart's management to calculate our free cash flow may differ from the methods used by other companies to calculate their free cash flow.

The following table sets forth a reconciliation of free cash flow, a non-GAAP financial measure, to net cash provided by operating activities, which we believe to be the GAAP financial measure most directly comparable to free cash flow, as well as information regarding net cash used in investing activities and net cash used in financing activities.

(Dollars in millions) Net cash provided by operating activities Payments for property and equipment (capital expenditures) Free cash flow Net cash used in investing activities Net cash used in figure rise activities	F	iscal Year End	led Jani	uary 31,
		2022		
Net cash provided by operating activities	\$	24,181	\$	36,074
Payments for property and equipment (capital expenditures)		(13,106)		(10,264)
Free cash flow	\$	11,075	\$	25,810
Net cash used in investing activities ¹	\$	(6,015)	\$	(10,071)
Net cash used in financing activities		(22,828)		(16,117)

¹ "Net cash used in investing activities" includes payments for property and equipment, which is also included in our computation of free cash flow.

Non-GAAP measures - constant currency



In discussing our operating results, the term currency exchange rates refers to the currency exchange rates we use to convert the operating results for countries where the functional currency is not the U.S. dollar into U.S. dollars. We calculate the effect of changes in currency exchange rates as the difference between current period activity translated using the current period's currency exchange rates and the comparable prior year period's currency exchange rates. Additionally, no currency exchange rate fluctuations are calculated for non-USD acquisitions until owned for 12 months. Throughout our discussion, we refer to the results of this calculation as the impact of currency exchange rate fluctuations. When we refer to constant currency operating results, this means operating results without the impact of the currency exchange rate fluctuations. The disclosure of constant currency amounts or results permits investors to better understand Walmart's underlying performance without the effects of currency exchange rate fluctuations. The table below reflects the calculation of constant currency for total revenues, net sales and operating income for the three months and fiscal year ended January 31, 2022.

Three Months Ended January 31, 2022									Fiscal Year Ended January 31, 2022							
		2022	Percent Change ¹		2022	Percent Change ¹		2022	Percent Change ¹		2022	Percent Change ¹				
(Dollars in millions)	v	Valmart In	International		Consolidated			Walmart International			Consoli	idated				
Total revenues:	a 			_												
As reported	\$	27,361	-22.3%	\$	152,871	0.5 %	\$	102,459	-16.4%	\$	572,754	2.4 %				
Currency exchange rate fluctuations		155	N/A		155	N/A		(4,565)	N/A		(4,565)	N/A				
Constant currency total revenues	\$	27,516	-21.8%	\$	153,026	0.6 %	\$	97,894	-20.1%	\$	568,189	1.6 %				
Net sales ^{2,3} :									di							
As reported	\$	26,997	-22.6%	\$	151,525	0.4 %	\$	100,959	-16.8%	\$	567,762	2.3 %				
Currency exchange rate fluctuations		156	N/A		156	N/A		(4,501)	N/A		(4,501)	N/A				
Constant currency net sales	\$	27,153	-22.1%	\$	151,681	0.5 %	\$	96,458	-20.5%	\$	563,261	1.4 %				
Operating income:																
As reported	\$	832	-13.7%	\$	5,887	7.3 %	\$	3,758	2.7%	\$	25,942	15.1 %				
Currency exchange rate fluctuations		16	N/A		16	N/A		(265)	N/A		(265)	N/A				
Constant currency operating income	\$	848	-12.0%	\$	5,903	7.6 %	\$	3,493	-4.6%	\$	25,677	13.9 %				

¹Change versus prior year comparable period.

² Walmart International eCommerce net sales were \$5.8 billion for the three months ended January 31, 2022, which was negatively impacted by \$30 million of currency exchange rate fluctuations.

³ Walmart International eCommerce net sales decreased 5% on a reported basis and 5% in constant currency for the three months ended January 31, 2022.

Non-GAAP measures - adjusted operating income



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Adjusted operating income is considered a non-GAAP financial measure under the SEC's rules because it excludes certain charges included in operating income calculated in accordance with GAAP. Management believes that adjusted operating income is a meaningful measure to share with investors because it best allows comparison of the performance with that of the comparable period. In addition, adjusted operating income affords investors a view of what management considers Walmart's core earnings performance and the ability to make a more informed assessment of such core earnings performance as compared with that of the prior year.

When we refer to adjusted operating income in constant currency this means adjusted operating results without the impact of the currency exchange rate fluctuations. The disclosure of constant currency amounts or results permits investors to better understand Walmart's underlying performance without the effects of currency exchange rate fluctuations. The table below reflect the calculation of adjusted operating income and adjusted operating income in constant currency for the three months and fiscal year ended January 31, 2022.

_	Three Months Ended January 31,							Fiscal Year Ended January 31,											
	Walma	rt US	Walmart Inte	Walmart International		lated	Walma	rt US	Walmart Int	ernational	Consolidated								
10-	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021							
Operating income:										ă.									
Operating income, as reported	5,183	5,168	832	964	5,887	5,487	21,587	19,116	3,758	3,660	25,942	22,548							
Officer compensation charge ¹	-	_	_	_	_	175	_	_	<u></u>	_		175							
Business restructuring charges ²	_	_	108		108	-	_	380	108		108	380							
Discrete tax item	_	-	_	2-	-	8-1	-	_	_	77	=	77							
Adjusted operating income	5,183	5,168	940	964	5,995	5,662	21,587	19,496	3,866	3,737	26,050	23,180							
Percent change ³	0.3 %	NP	-2.5%	NP	5.9 %	NP	10.7 %	NP	3.5 %	NP	12.4 %	NP							
Currency exchange rate fluctuations	_	-	18	_	18	_	_	_	(263)	_	(263)								
Adjusted operating income, constant currency	5,183	5,168	958	964	6,013	5,662	21,587	19,496	3,603	3,737	25,787	23,180							
Percent change ³	0.3 %	NP	-0.6%	NP	6.2 %	NP	10.7 %	NP	(3.6)%	NP	11.2 %	NF							

¹The charge relates to amounts which were not allocated to an operating segment and recorded in Corporate and support.

³ Change versus prior year comparable period.

NP - not provided

² Business restructuring charges in the fourth quarter of fiscal 2022 primarily consist of severance and store closure related costs due to strategic decisions made in the Walmart International segment. Business restructuring charges in the second quarter of fiscal 2021 are the result of changes to Walmart US support teams to better support its omni-channel strategy.

Non-GAAP measures - adjusted EPS



Adjusted diluted earnings per share attributable to Walmart (Adjusted EPS) is considered a non-GAAP financial measure under the SEC's rules because it excludes certain amounts included in the diluted earnings per share attributable to Walmart calculated in accordance with GAAP (EPS), the most directly comparable financial measure calculated in accordance with GAAP. Management believes that Adjusted EPS is a meaningful measure to share with investors because it best allows comparison of the performance with that of the comparable period. In addition, Adjusted EPS affords investors a view of what management considers Walmart's core earnings performance and the ability to make a more informed assessment of such core earnings performance with that of the prior year.

We adjust for the unrealized and realized gains and losses on our equity investments each quarter because although the investments are strategic decisions for the company's retail operations, management's measurement of each strategy is primarily focused on the operational results rather than the fair value of such investments. Additionally, management does not forecast changes in the fair value of its equity investments. Accordingly, management adjusts EPS each quarter for the realized and unrealized gains and losses related to those equity investments.

We have calculated Adjusted EPS for the three months and fiscal year ended January 31, 2022 by adjusting EPS for the following:

- 1. unrealized and realized gains and losses on the company's equity investments;
- 2. business restructuring charges associated with a strategic decision to discontinue a Walmart U.S. joint venture, as well as severance and store closure related costs in Walmart International;
- 3. loss on extinguishment of debt recorded during the third quarter of fiscal 2022; and
- 4. the incremental loss on sale of our operations in the U.K and Japan recorded during the first quarter of fiscal 2022.

Non-GAAP measures - adjusted EPS (cont.)



	Thre	Three Months Ended January 31, 2022							Fiscal Year Ended January 31, 2022 ⁵							2 ⁵	Percent Change ¹
Diluted earnings per share:								-									
Reported EPS						\$	1.28	NM							\$	4.87	2.5%
Adjustments:	Pre-Ta Impac		Tax Impact ^{2,3}		NCI pact ⁴	ı	Net mpact			re-Tax npact	lm	Tax npact ^{2,3}		NCI pact ⁴		Net mpact	
Unrealized and realized (gains) and losses on equity investments	\$ 0.2	2	\$ (0.05)	\$	0.02	\$	0.19		\$	0.87	\$	(0.18)	\$	0.02	\$	0.71	
Loss on extinguishment of debt	-	-	-		_		-			0.86		(0.19)		-		0.67	
Incremental loss on sale of our operations in the U.K. and Japan	_	_	_		_		<u>-</u>			0.15		<u></u>		_		0.15	
Business restructuring charges	0.0	8	(0.02)		-	\$	0.06			0.08		(0.02)		-		0.06	
Net adjustments						\$	0.25								\$	1.59	
Adjusted EPS						\$	1.53	10.1%							\$	6.46	17.9%

¹Change versus prior year comparable period.

² Calculated based on nature of item, including any realizable deductions, and statutory rate in effect for relevant jurisdictions. Minimal realizable tax benefit was provided in connection with the incremental

loss on sale.

The reported effective tax rate was 24.0% and 25.4% for the three months and fiscal year ended January 31, 2022, respectively. Adjusted for the above items, the effective tax rate was 23.7% and 24.3% for the three months and fiscal year ended January 31, 2022, respectively. 4 Calculated based on the ownership percentages of our noncontrolling interests.

⁵ Quarterly adjustments or adjusted EPS may not sum to YTD adjustments or YTD adjusted EPS due to rounding.

Non-GAAP measures - adjusted EPS (cont.)



As previously disclosed in our fiscal year ended January 31, 2021 press release, we have calculated Adjusted EPS for the three months and fiscal year ended January 31, 2021 by adjusting EPS for the following: (1) the loss on sale of our operations in Japan and the U.K. which were determined to be held for sale as of January 31, 2021 and our operations in Walmart Argentina which were held for sale as of October 31, 2020 and subsequently divested in November 2020; (2) unrealized and realized gains and losses on the Company's equity investments; (3) discrete tax items; (4) a charge related to officer compensation and (5) a business restructuring charge resulting from changes to Walmart support teams to better support the Walmart U.S. omni-channel support strategy in the quarter ended July 31, 2020.

	15	Three Months Ended January 31, 2021		Fiscal Year Ended January 31, 2021 ⁵									
uted earnings per share:													
Reported EPS						\$	(0.74)					\$	4.75
Adjustments:	- 5	re-Tax mpact	In	Tax npact ^{1,2}	NCI Impact ³	Ne	t Impact	Pre-Tax Impact	Tax Impact ¹	,2	NCI Impact ³	Ne	t Impact
Loss on certain international operations held for sale or sold	\$	2.60	\$	0.06	\$ -	\$	2.66	\$ 2.93	\$ 0.	06	\$ <u> </u>	\$	2.99
Unrealized and realized (gains) and losses on equity investments		(0.63)		0.14	-		(0.49)	(3.04	0.	64	=		(2.40
Business restructuring charge		-		-	_		-	0.13	(0.	03)	_		0.10
Discrete tax items		_		(0.10)	_		(0.10)	0.06	(0.	05)	(0.03)		(0.02
Officer compensation charge		0.06		_	-		0.06	0.06		_	_		0.06
Net adjustments ⁴						\$	2.13					\$	0.73
Adjusted EPS ⁴						\$	1.39					\$	5.48

¹ Calculated based on nature of item, including any realizable deductions, and statutory rate in effect for relevant jurisdictions. Minimal realizable tax benefit was provided in connection with the loss on certain international operations held for sale or sold, as well as the officer compensation charge.

² The reported effective tax rate was (238.6%) and 33.3% for the three months and fiscal year ended January 31, 2021, respectively. Adjusted for the above items, the effective tax rate was 22.0% and 24.3% for the three months and fiscal year ended January 31, 2021, respectively.

 $^{^{\}rm 3}$ Calculated based on the ownership percentages of our noncontrolling interests.

⁴Adjusted EPS for the three months ended January 31, 2021 was calculated using weighted average shares outstanding of 2,844 million, which includes the dilutive impact of share-based payment awards.

⁵ Quarterly adjustments or adjusted EPS may not sum to YTD adjustments or YTD adjusted EPS due to rounding.

Additional resources at stock.walmart.com



- Unit counts & square footage
- Comparable store sales, including and excluding fuel
- Terminology